

Nectar Group Ltd.

Founded in the U.K. in 1972, Nectar Group is an independent cargo handling and logistics company, operating throughout the world with a particular emphasis on developing countries.

Nectar has a worldwide reputation for the safe handling of cargoes, and has built up in-depth knowledge and expertise of working in many of the world's most challenging locations.



Over more than 35 years Nectar has developed long-standing relationships with international trading companies, port authorities, shipping companies and international aid organizations.

Nectar regularly handles around 3 million tonnes of cargo each year, and employs 100 people across the world.

RPX Consulting Inc.

RPX is a US based consulting company providing international development services to nonprofit and government agencies. Familiar with all US government food aid regulations, RPX helps clients address common challenges, including:

- Market research, commodity analysis and proposal development
- Identifying buyers and drafting sales contracts
- Establishing financial terms and Letters of Credit
- In-country representation and oversight
- Program monitoring, evaluation and reporting
- Assuring NGO interests during negotiations and implementation

RPX has developed successful USDA and USAID food aid programs for both small and large NGOs, and also offers clients technical assistance in health and poverty reduction programs.



Monetization Solutions



CONTACT DETAILS

Nectar Group Ltd.

1 Ashton Gate, Ashton Road, Harold Hill, Romford
Essex RM3 8UF U.K.

Tel: +44 1708 386 555 Fax: +44 1708 386 665
Email: nectar.uk@nectargroup.net
www.nectargroup.net

US AFFILIATE ORGANIZATION

RPX Consulting Group, Inc.

Mr Matthew Krzyston
26 Elm Street, Continental Suite
Delhi, New York, 13753 U.S.A.

Tel / Fax : +1 607 746 7711
Skype: mkrzyston
Email: krzyston@rpxi.com
www.rpxi.com

Services Provided by Nectar Group

Nectar can handle all aspects of the monetization, importation and logistical process, including:

- q Tender issuance
- q Buyer review and selection
- q Terms of sale
- q Buyer payment assistance
- q Letter of Credit management
- q Sales contracts
- q Vessel arrival and discharge activities
- q Assuring complete documentation in accordance with US Government reporting and management requirements
- q Market assessment and predicted / estimated pricing
- q Access to qualified consultants and US based firms when required
- q Competitive rates



A recent monetization assignment undertaken by Nectar Group involved the sale of 20,000 tonnes of wheat in Africa.

Nectar was responsible for handling the local tendering process; negotiating sales contracts and letters of credit; coordinating cargo and shipping documentation; on site monitoring of vessel loading and discharge operations; and post-operation follow up with all parties.

Nectar's involvement contributed to generating sales proceeds 30% higher than anticipated, and Nectar's international logistical expertise ensured that the whole process ran smoothly from beginning to end.

Nectar working with NGOs and PVOs

Nectar has the necessary experience to provide NGOs and PVOs with a tailor-made professional service to manage all aspects of the monetization, importation and logistics procedure at a competitive rate.

Nectar has always maintained its independent status, so is uniquely placed to use its commercial experience in many locations to increase the value of proceeds generated from a commodity sale on behalf of an NGO or PVO.

Through its knowledge of overseas locations and business relationships established with local companies, Nectar is able to ensure that the tendering process is conducted in a fair, transparent and commercial manner.

Nectar has worked with many of the major international aid organizations over many years through its cargo handling activities, so already possesses knowledge of the food aid sector.

In order to enhance the level of service provided to NGO / PVO clients, Nectar has teamed up with an American company that has extensive knowledge and experience of the food aid and NGO / PVO sectors, thereby providing clients with a first class point of contact in the US.

Nectar prides itself in offering clients a professional service at competitive rates.



Nectar's International Experience

For over 35 years Nectar has been successfully providing commercial cargo handling and logistics solutions in over 70 countries throughout Africa, Asia, the Middle East, Central and South America.

As most of Nectar's activities take place within port areas, Nectar has built up an in-depth knowledge of working in some of the world's most challenging locations.

Nectar's knowledge and experience extends to all aspects of the commodity and logistics process, including shipping, chartering, ports, letters of credit, cargo documentation, cargo handling, customs clearance, warehousing, and transportation.

During this time Nectar has developed long-standing commercial relationships with many organizations both locally and internationally, ranging from port authorities, other port users, and local cargo receivers in numerous locations to international commodity traders, shipping companies and the leading international aid organizations.

In short, Nectar possesses commercial experience, industry expertise and local knowledge that is second to none.

